



How We Helped a PE Portfolio Company Scale its Business

5 New Executives Placed **4** Successful Acquisitions **5** New Product Categories

The Success Story

Company Challenge:

Duraco manufactures specialty tapes, polyester films, pressure-sensitive adhesives & release liners. The company is owned by OpenGate Capital and based in Illinois. Over the course of two years, the company completed four successful acquisitions and needed to fill multiple critical leadership roles in an expedited timeframe, during a very challenging talent market.

Solution:

With a strong understanding of Duraco's unique company culture and a focus on growth, JM Search successfully identified, recruited, and placed 5 key executives with experience in private equity, sector knowledge, and scaling an organization.

Positions Placed:

Chief Executive Officer
Chief Operating Officer
VP, Supply Chain
VP, Sales
VP, Human Resources

Timeline



About JM Search

JM Search is the leading retained executive search firm for private equity, and other growth-oriented private and public organizations.

With over 40 years of experience, our partners are immersed in your search every step of the way, supported by a passionate, cohesive team of recruiting experts.

With deep sector and functional-specific expertise, our partners have built expansive professional networks from decades of firsthand experience to ensure the best possible outcomes for our clients and their businesses.

One firm, focused on you.

Industry Expertise

- Consumer
- Education & Social Impact
- Financial Services
- Healthcare & Life Sciences
- Media & Communications
- Industrial
- Legal
- Services
- Technology

Functional Expertise

- CEO & Board
- Finance & Accounting
- Operations
- HR, Talent, & Diversity
- Sales & Marketing
- Technology & Data
- Security & Risk
- Legal & Compliance



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2022 America's Top 49 Retained Executive Search Firms



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2023 Top Retained Search Firms

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